



## **The Malta Islamic Finance Conference: A New Beginning 2010**

### **ALEX GEMICI**



Alex Gemici is a Managing Director and the Head of Deutsche Bank's RMBS real estate mortgage origination, trading and warehouse lending businesses in Middle East and Africa. Alex has relocated from New York to Dubai in August 2009.

Alex is a 27-year mortgage and real estate industry veteran with deep vertical experience in retail mortgage origination businesses, commercial and residential real estate, asset management of mortgage assets, and business strategy.

Prior to joining Deutsche Bank in 2007, Alex's entrepreneurial abilities (as Founder and CEO) were showcased in the establishment and management of Montgomery Mortgage Capital - a mortgage banking platform with origination volume exceeding \$1 billion annually.

Between 1999 and 2001, Alex was a Senior Vice President at MortgageIT, Inc. (a top U.S. mortgage lender later acquired by Deutsche Bank) and was responsible



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for new business development and M&A. During Alex's tenure, mortgage origination volume of the company increased from \$10 million per month to over \$1 billion per month.

Between 1997 and 1999, Alex was Managing Partner of a firm which acquired and managed nearly 1,000 residential apartment units located in four states in the U.S.

Between 1995 and 1997, Alex was Managing Director of the Clifford Companies and ran their multi-family property acquisition fund.

Between 1983 and 1995, Alex had a variety of roles at the LFC Group of Companies and was appointed Managing Director and Head of LFC Equities, the real estate investment arm of LFC.